

Chuck Miller GMB CGB CGR CGP CAPS MIRM CMP MCSP CSP

















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## **Course Summary**



Course	When	Fee		Min. No of Students
Business Management for Building Professionals (BMBP)	Thursday, January 26, 2017	Member: Non-Member:	\$ 225.00 \$ 325.00	5
House Construction as a Selling Tool (HCST) IREC Class ID:D1129	Wednesday, February 22, 2017 Thursday, February 23, 2017	Member: Non-Member:	\$ 325.00 \$ 425.00	5
Certified New Home Sales Professional (CSP) IREC Class ID: D1122	Thursday, March 2, 2017 Thursday, March 9, 2017 Thursday, March 16, 2017	Member: (2) Non-Member:	\$ 375.00 \$ 475.00	7
Marketing & Communication Strategies for Aging & Accessibility (CAPS I) IREC Class ID: D1108	Wednesday, March 29, 2017	Member: Non-Member:	\$ 225.00 \$ 325.00	4
Design/Build Solutions for Aging & Accessibility (CAPS II) IREC Class ID: D1109	Thursday, March 30, 2017	Member: Non-Member:	\$ 225.00 \$ 325.00	4
Built to Sell: The Partnership of Market and Design (BTS-PMD) IREC Class ID: D1133	Wednesday, April 19, 2017	Member: Non-Member:	\$ 225.00 \$ 325.00	5
Marketing & Sales for Building Professionals (MSBP) IREC Class ID: D1130	Thursday, May 11, 2017	Member: Non-Member:	\$ 225.00 \$ 325.00	5

<sup>1)</sup> All courses will be held at the Building Contractors Association of SW Idaho, 6206 N Discovery Way Suite A, Boise, ID 83713 Class Times are 8:00 am to 5:00 pm.

<sup>2)</sup> Fee is based on Minimum No. of 7 Students. If 10 Students enroll, fee will be discounted to \$350. If 15 Students enroll, fee will be discounted to \$325. If 20 or more students enroll, fee will be discounted to \$300.